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		/INDIA														
		ipath, Chanakya elhi-110021	Puri													
	India															
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	Block	7 above								until _1700		Delhi loca	I time 07/		5	
CAUTIC	N - LATE	Submissions, Modifications,	and Withd	rawals: See Section	on L, Provision No	o. 52.214-7 or s	52.215-1.	All Offers	are subjec	t to all terms and	(Hour) d conditions	contained in th	is solicitation.	(Date)		
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	Α	SOLICITATION/CONTRAC	T FORM						I	CONTRACT CL	LAUSES					
	В	SUPPLIES OR SERVICES	AND PRIC	CES/COSTS						PART III - LIS	T OF DOCL	MENTS, EXHI	BITS AND OTI	HER ATTACH.		
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	F	DELIVERIES OR PERFOR	MANCE							STATEMENTS OF OFFERORS						
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(a) These will be separate Time and Materials contracts for each.

PART I - THE SCHEDULE

SECTION B - SUPPLIES OR SERVICES AND PRICE/COSTS

B.1 PURPOSE

The purpose of this Solicitation is to provide targeted support services to meet needs of the Distribution Reform Utilities Management (DRUM) Training Project Secretariat (comprising of 3 specialists) providing support to training institutions, PFC, and co-ordinate and harmonize activities of all stakeholders. Working together to reach the shared objectives of USAID/India Strategic Objective (SO) 16, the Office of Environment, Energy and Enterprise (EEE) .

This RFP is seeking proposals from qualified <u>individual persons wishing to serve as consultants</u> for one in the following categories to accomplish the objectives listed in the Scope of Work provided in Section C of this RFP. Individuals can apply for only one of the consultancy.

- 1. Senior Expert Technical
- 2. Senior Expert Commercial

B.2 PRICE SCHEDULE

Please detail, if any

(b)	Description for each consultancy:	# Days	Daily Rate	Amount (\$)
I.	Senior Expert (Technical), DRUM Project Secretariat			
	a. Time (Number of days/LOE)b. Material (Supplies)Please detail, if any			
II.	Senior Expert (Commercial), DRUM Project Secretariat a. Time (Number of days/LOE) b. Material (Supplies)			

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386-06-018 SECTION C SECTION C - DESCRIPTION/SPECIFICATIONS/STATEMENT OF WORK

C.1 STATEMENT OF WORK

1. BACKGROUND

1.0 Background – The implementation of the training component was initiated in October 2004 when the contract was awarded to CORE International.

The first formal review was conducted in April 2005, and as a result Power Finance Corporation (PFC) was brought on board to integrate training more closely within the GOI system, improve delivery impact and also improve cost effectiveness. Following the implementation of this recommendation, PFC signed MOUs with 13 institutions and the delivery of programs has been significantly increased during the last six months.

Following a series of meetings after September 8, 2005, it was further proposed to establish a Project Secretariat which would enable delivery of training programs through partner training institutions. The Project Secretariat would function primarily to provide specific targeted support to meet needs of the training institutions, monitor and review quality of programs, support PFC, and co-ordinate and harmonize activities of all stakeholders.

2.0 OBJECTIVES

The objective of the work to be performed by each individual is to support DRUM Project Secretariat.

Role of the Project Secretariat: The project Secretariat would act as a nodal point for coordinating all activities under the DRUM project with focus on the delivery of training activities in partnership with the Partner Training Institutions who have signed MOU's with Power Finance Corporation (PFC).

The Project Secretariat shall be responsible for following functions and deliverables listed in this section:

2.1. Ensure smooth implementation of DRUM training programs including long term Executive MBA program by providing management support and technical inputs on as need basis.

Deliverables

- a. Project Secretariat will ensure that the stated objective of 20,000-25,000 trainees from partner training institutions and 150 graduates in from long term PG Program at MDI are achieved by September 2008.
- b. Develop DRUM training calendar with inputs from partner training institutions on a regular basis i.e. for each term as well as an annual and a rolling calendar for the program and ensure that calendar is widely circulated to all potential stakeholders.
- c. Ensure that DRUM training programs cover all geographic regions, thematic areas and stakeholders at different levels appropriately.

2.2 Ensure long-term sustainability of training programs

Deliverables

- a. Marketing and demand creation through different mechanisms such as linkages to GOI APDRP programs, creation of a budget line item for training, communication and brand enhancement etc.
- b. Establish mechanisms to optimize, reduce and phase-out of direct subsidy to ensure long term continuity of distribution business training.

2.3 Delivery of Training

Deliverables

- a. Facilitate and deliver training of trainers in collaboration with PTIs.
- b. Provide technical support in development of curriculum material for all training themes, sub-themes and subjects.
- c. Provide technical support in delivery of training programs on as needed basis.
- d. Conduct due-diligence and evaluation of potential partner training institutions.
- e. Conduct of international and national study tours, including in other components of DRUM, on as needed basis. All trips would be designed in close consultation and require prior written approval of USAID CTO. These travel and related costs for these trips shall be funded by USAID separately.

2.4 Quality monitoring, review and improvement

Deliverables

- a. Ensure implementation of feedback mechanisms from distribution companies, training institutions and participants.
- b. Develop and implement a system for quality monitoring and ranking of PTIs.
- c. Bi-annual ranking of all PTIs on the basis of the quality monitoring and ranking system.
- d. Facilitate implementation of mechanisms to improve quality of training material and training programs.

2.5 Support and supplement PFC initiatives in resource centre and database management.

Deliverables

- a. Data-base of trainers within the PTIs as well as in distribution utilities developed and shared widely.
- b. Data-base of participants established with analysis of geographic dispersion, level of participation and thematic areas covered.

2.6 Support other components of DRUM

Deliverables

- The Project Secretariat will provide assistance, as requested by USAID for implementation of other components of DRUM including WENEXA.
- b. Ensure co-ordination with all stakeholders including DRUM project contractors, other USAID contractors and stakeholders for leveraging their resources and also optimum utilization of DRUM project funds.

3.0 METHODOLOGY

All 3 consultants together will compose the core of the Project Secretariat jointly and separately, will design, undertake and facilitate activities, in order to achieve program objectives and accomplish the Task or assigned responsibilities under the Project Secretariat that will help SO16 –DRUM Training Program attain the objectives identified above.

4.0 TASKS for Each

I. Senior Expert Technical

Key Responsibilities

- 1. To lead design, development and implementation of training modules in all technical areas including distribution O&M, loss reduction, safety, accident prevention, demand side management, energy efficiency and other related fields.
- 2. Develop training material including course design, course material, lecture notes, case studies, and best practices in collaboration with the partner training institutions in all technical themes and subjects.

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- 3. To identify and develop trainers and facilitate conduct of training of trainers in technical areas to ensure sustainability of training initiatives.
- 4. Develop new training modules for trait specific training for technicians in distribution utilities in collaboration with partner training institutions.
- 5. Deliver training modules in select training programs as an independent expert to strengthen the institutional capacity of the partner training institutions.
- 6. Identify national and international best practices in distribution business functioning especially in technical areas.
- 7. Develop relationship and network with international training institutions to enrich the training modules and course material.
- 8. Support the project manager in conduct of international and national study tours.
- 9. Support PFC and Project Manager in technical and management activities related to DRUM pilot projects in Maharashtra, Gujarat, Karnataka and Delhi.

II. Senior Expert Commercial

Key Responsibilities

- 1. To lead design, development and implementation of training modules in all commercial and management areas including energy trading, financial management, regulation, tariff setting, customer relationship, communications, employee motivation, rural participatory models among others.
- 2. Develop training material including course design, course material, lecture notes, case studies, and best practices in collaboration with the partner training institutions in all commercial and management themes and subjects.
- 3. To identify and develop trainers and facilitate conduct of training of trainers in commercial and management areas to ensure sustainability of training initiatives.
- 4. Develop new training modules for trait specific training for line staff such as meter readers, bill collection staff and others in distribution utilities in collaboration with partner training institutions.
- 5. Deliver training modules in select training programs as an independent expert to strengthen the institutional capacity of the partner training institutions.
- 6. Identify national and international best practices in distribution business functioning especially in commercial and management areas.
- 7. Develop relationship and network with international training institutions to enrich the training modules and course material.
- 8. Support the project manager in conduct of international and national study tours.
- 9. Support PFC and Project Manager in commercial and management activities related to DRUM pilot projects in Maharashtra, Gujarat, Karnataka and Delhi.

5.0 QUALIFICATIONS

Individuals MUST meet the minimum "required" Qualifications and Experience of the consultancy applied for.

I. Senior Expert Technical

- 1. Required Bachelors degree in electrical engineering.
- 2. Preferred Post graduate qualification in electrical engineering, electronics engineering, computer science, management, economics, business administration or related subjects.

Experience

1. Required – At least 5 years of work experience in distribution utility, consultancy or academic institution involved in design, operation, management and advice on distribution systems.

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- 2. Required Direct experience in development and delivery of skills enhancement and hands-on training programs in technical areas including design, operation, maintenance, safety, accident prevention, loss reduction, quality of supply in distribution networks.
- 3. Required Excellent written and oral communication skills and ability to produce case studies, simulation exercise, business games, quiz and other innovative pedagogic techniques in context of DRUM training in technical areas.
- 4. Preferred Experience in power sector project design, management and implementation.

II. Senior Expert Commercial

- 1. Required Post Graduate qualification in management, economics, business administration, law or related subjects.
- 2. Preferred Advanced degree or diploma in teaching and training methodologies and techniques.

Experience

- 1. Required At least 5 years of work experience in distribution utility/consultancy/academic institution involved in service, management and advice in distribution business.
- 2. Required Direct experience in development and delivery of skills enhancement and hands-on training programs in commercial and management areas including financial management, regulation, tariff setting, customer service and relationship, quality of supply and service, rural electrification and participatory models among others.
- 3. Required Excellent written and oral communication skills and ability to produce case studies, simulation exercise, business games, quiz and other innovative pedagogic techniques in context of DRUM training in commercial and management areas.
- 4. Preferred Experience in power sector policy formulation, reform and restructuring.

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SECTION D - PACKAGING AND MARKING

D.1 AIDAR 752,7009 MARKING (JAN 1993)

- (a) It is USAID policy that USAID-financed commodities and shipping containers, and project construction sites and other project locations be suitably marked with the USAID emblem. Shipping containers are also to be marked with the last five digits of the USAID financing document number. As a general rule, marking is not required for raw materials shipped in bulk (such as coal, grain, etc.), or for semi finished products which are not packaged.
- (b) Specific guidance on marking requirements should be obtained prior to procurement of commodities to be shipped, and as early as possible for project construction sites and other project locations. This guidance will be provided through the cognizant technical office indicated on the cover page of this contract, or by the Mission Director in the Cooperating Country to which commodities are being shipped, or in which the project site is located.
- (c) Authority to waive marking requirements is vested with the Regional Assistant Administrators, and with Mission Directors.
- (d) A copy of any specific marking instructions or waivers from marking requirements is to be sent to the Contracting Officer; the original should be retained by the Contractor.

(Not Applicable for this RFP)

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SECTION E - INSPECTION AND ACCEPTANCE

E.1 NOTICE LISTING CONTRACT CLAUSES INCORPORATED BY REFERENCE

The following contract clauses pertinent to this section are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the clause at FAR "52.252-2 CLAUSES INCORPORATED BY REFERENCE" in Section I of this contract. See FAR 52.252-2 for an internet address (if specified) for electronic access to the full text of a clause.

NUMBER TITLE DATE

FEDERAL ACQUISITION REGULATION (48 CFR Chapter 1)

52.246-6 INSPECTION--TIME-AND-MATERIALS AND MAY 2001

LABOR-HOUR

E.2 INSPECTION AND ACCEPTANCE

USAID inspection and acceptance of services, reports and other required deliverables or outputs shall take place at:

USAID/INDIA Office of Environment, Energy & Enterprise Shantipath, Chanakya Puri New Delhi – 110021 INDIA

or at any other location where the services are performed and reports and deliverables or outputs are produced or submitted. The CTO listed in Section G has been delegated authority to inspect and accept all services, reports and required deliverables or outputs.

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SECTION F - DELIVERIES OR PERFORMANCE

F.1 PERIOD OF PERFORMANCE

The period of performance for this contract is on or about October 1, 2006 until September 30, 2008.

F.2 PERFORMANCE STANDARDS

Evaluation of the Contractor's overall performance in accordance with the performance standards set forth in Section C, Tangible Results and Deliverables, will be conducted jointly by the CTO and the Contracting Officer, and shall form the basis of the Contractor's permanent performance record with regard to this contract.

F.3 REPORTS AND DELIVERABLES OR OUTPUTS

In addition to the requirements set forth for submission of reports in Sections I and J and in the AIDAR clause 752.242-70, Periodic Progress Reports, the Contractor shall submit the following deliverables or outputs to the CTO specified in Section G as and when required.

Specifically the Deliverables mentioned at Section C.1.2.

F.4 PROGRESS REPORTING REQUIREMENTS

In addition to requirements set forth above at F.4 and in section C, the contractor to report on the progress made as per the work plan (to be discussed and finalized in consultation with the CTO) and towards achievement of the objectives of the Project secretariat, as scheduled by the CTO.

F.5 LEVEL OF EFFORT (applicable to each consultant)

(a) The contractor shall devote minimum of 8 hours per day and 40 Hours per week for successful performance of the contract for the period specified in the clause, Period of Performance, above. Work days are Monday through Friday. Work hours must correspond with those of the PFC office site that host the contractor (consultant).

F.6 SUBMISSION OF DEVELOPMENT EXPERIENCE DOCUMENTATION TO PPC/CDIE/DI

In accordance with AIDAR Clause 752.7005 "Submission Requirements for Development Experience Documents (OCT 1997)" (the full text of which is included in Section H), USAID contractors are to submit one electronic and/or one hard copy of development experience documentation (electronic copies are preferred) to the Development Experience Clearinghouse at the following address (rather than the outdated address in the cited clause):

Development Experience Clearinghouse 8403 Colesville Road, Suite 210 Silver Spring, MD 20910

Telephone Number (301)562-0641 Fax Number (301)588-7787 E-mail: docsubmit@dec.cdie.org http://www.dec.org

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SECTION G - CONTRACT ADMINISTRATION DATA

G.1 ADMINISTRATIVE CONTRACTING OFFICE

The Administrative Contracting Office is:

Regional Office of Acquisition and Assistance USAID/INDIA Shantipath, Chanakya Puri

New Delhi-110021 INDIA

Tel: +91-11-24198796 / Fax: +91-11-24198390 / 8454

Email; IndiaRCO@usaid.gov

G.2 COGNIZANT TECHNICAL OFFICER (CTO)

The Cognizant Technical Officer is _______ at
Office of Environment, Energy and Enterprise
USAID/INDIA
Shantipath, Chanakya Puri
New Delhi-110021 INDIA

G.3 TECHNICAL DIRECTIONS/RELATIONSHIP WITH USAID

- (a) Technical Directions is defined to include:
- (1) Written directions to the Contractor which fill in details, suggest possible lines of inquiry, or otherwise facilitate completion of work;
- (2) Provision of written information to the Contractor which assists in the interpretation of drawings, specifications, or technical portions of the work statement;
- (3) Review and, where required, provide written approval of technical reports, drawings, specifications, or technical information to be delivered. Technical directions must be in writing, and must be within the scope of the work as detailed in Section C.
- (b) The CTO is authorized by designation to take any or all action with respect to the following which could lawfully be taken by the Contracting Officer, except any action specifically prohibited by the terms of this Contract:
- (1) Assure that the Contractor performs the technical requirements of the contract in accordance with the contract terms, conditions, and specifications.
- (2) Perform or cause to be performed, inspections necessary in connection with a) above and require the Contractor to correct all deficiencies; perform acceptance for the Government.
- (3) Maintain all liaison and direct communications with the Contractor. Written communications with the Contractor and documents shall be signed as "Cognizant Technical Officer" with a copy furnished to the Contracting Officer.
- (4) Issue written interpretations of technical requirements of Government drawings, designs, and specifications.
- (5) Monitor the Contractor's production or performance progress and notify the Contractor in writing of deficiencies observed during surveillance, and direct appropriate action to effect correction. Record and report to the Contracting Officer incidents of faulty or nonconforming work, delays or problems.

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- (6) Obtain necessary security clearance and appropriate identification if access to Government facilities is required. If to be provided, ensure that Government furnished property is available when required.
- LIMITATIONS: The CTO is not empowered to award, agree to, or sign any contract (including delivery or purchase orders) or modifications thereto, or in any way to obligate the payment of money by the Government. The CTO may not take any action which may impact on the contract schedule, funds, scope or rate of utilization of LOE. All contractual agreements, commitments, or modifications which involve prices, quantities, quality, schedules shall be made only by the Contracting Officer.
- (c) The CTO is required to meet quarterly/semi-annually/annually with the Contractor and the Contracting Officer concerning performance of items delivered under this contract and any other administration or technical issues. Telephonic reports may be made if no problems are being experienced. Problem areas should be brought to the immediate attention of the Contracting Officer.
- (d) In the absence of the designated CTO, the CTO may designate someone to serve as CTO in their place. However, such action to direct an individual to act in the CTO's stead shall immediately be communicated to the Contractor and the Contracting Officer.
- (e) Contractual Problems Contractual problems, of any nature, that may arise during the life of the contract must be handled in conformance with specific public laws and regulations (i.e. Federal Acquisition Regulation and Agency for International Development Acquisition Regulation). The Contractor and the CTO shall bring all contracting problems to the immediate attention of the Contracting Officer. Only the Contracting Officer is authorized to formally resolve such problems. The Contracting Officer will be responsible for resolving legal issues, determining contract scope and interpreting contract terms and conditions. The Contracting Officer is the sole authority authorized to approve changes in any of the requirements under this contract. Notwithstanding any clause contained elsewhere in this contract, the said authority remains solely with the Contracting Officer. These changes include, but will not be limited to the following areas: scope of work, price, quantity, technical specifications, delivery schedules, and contract terms and conditions. In the event the Contractor effects any changes at the direction of any other person other than the Contracting Officer, the change will be considered to have been made without authority.
- (f) Failure by the Contractor to report to the Administrative Contracting Office, any action by the Government considered to a change, within the specified number of days contained in FAR 52.243-7 (Notification of Changes), waives the Contractor's right to any claims for equitable adjustments.

G.4 PAYING OFFICE

The paying office for this contract is:

Regional Financial Management Office USAID/INDIA Shantipath, Chanakya Puri New Delhi-110021 INDIA

G.5 ACCOUNTING AND APPROPRIATION DATA

Team/Division: EEE

Operating Unit: USAID/India

Benefiting Geo Area: 386

Strategic Objective:

Budget Plan Code:

Appro.:

Amount Obligated:

G-2

386-06-018 SECTION H

SECTION H - SPECIAL CONTRACT REQUIREMENTS

H.1 NOTICE LISTING CONTRACT CLAUSES INCORPORATED BY REFERENCE

The following contract clauses pertinent to this section are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the clause at FAR "52.252-2 CLAUSES INCORPORATED BY REFERENCE" in Section I of this contract. See FAR 52.252-2 for an internet address (if specified) for electronic access to the full text of a clause.

NUMBER TITLE DATE

FEDERAL ACQUISITION REGULATION (48 CFR Chapter 1)

AIDAR 48 CFR Chapter 7

752.7027 PERSONNEL DEC 1990

H.2 AIDAR 752.7004 EMERGENCY LOCATOR INFORMATION (JUL 1997)

The Contractor agrees to provide the following information to the Mission Administrative Officer on or before the arrival in the host country of every contract employee or dependent:

- (1) The individual's full name, home address, and telephone number.
- (2) The name and number of the contract, and whether the individual is an employee or dependent.
- (3) The contractor's name, home office address, and telephone number, including any after-hours emergency number(s), and the name of the contractor's home office staff member having administrative responsibility for the contract.
- (4) The name, address, and telephone number(s) of each individual's next of kin.
- (5) Any special instructions pertaining to emergency situations such as power of attorney designees or alternate contact persons.

H.3 AIDAR 752.7005 SUBMISSION REQUIREMENTS FOR DEVELOPMENT EXPERIENCE DOCUMENTS (OCT 1997)

- (a) Contract Reports and Information/Intellectual Products.
- (1) The Contractor shall submit to the Development Experience Information Division of the Center for Development Information and Evaluation (PPC/DCIE/DI) in the Bureau for Policy and Program Coordination, copies of reports and information products which describe, communicate or organize program/project development assistance activities, methods, technologies, management, research, results and experience as outlined in the Agency's ADS Chapter 540, section E540.5.2b(3). Information may be obtained from the Cognizant Technical Officer (CTO). These reports include: assessments, evaluations, studies, development experience documents, technical reports and annual reports. The Contractor shall also submit to PPC/ CDIE/DI copies of information products including training materials, publications, databases, computer software programs, videos and other intellectual deliverable materials required under the Contract Schedule. Time-sensitive materials such as newsletters, brochures, bulletins or periodic reports covering periods of less than a year are not to be submitted.
- (2) Upon contract completion, the contractor shall submit to PPC/CDIE/DI an index of all reports and information/intellectual products referenced in paragraph (a)(1) of this clause.

- (b) Submission requirements.
- (1) Distribution. (i) The contractor shall submit contract reports and information/intellectual products (referenced in paragraph (a)(1) of this clause) in electronic format and hard copy (one copy) to U.S. Agency for International Development PPC/CDIE/DI, Attn: ACQUISITIONS, Washington D.C. 20523 at the same time submission is made to the CTO.
- (ii) The contractor shall submit the reports index referenced in paragraph (a)(2) of this clause and any reports referenced in paragraph (a)(1) of this clause that have not been previously submitted to PPC/CDIE/DI, within 30 days after completion of the contract to the address cited in paragraph (b)(1)(i) of this clause.
- (2) Format. (i) Descriptive information is required for all Contractor products submitted. The title page of all reports and information products shall include the contract number(s), contractor name(s), name of the USUSAID cognizant technical office, the publication or issuance date of the document, document title, author name(s), and strategic objective or activity title and associated number. In addition, all materials submitted in accordance with this clause shall have attached on a separate cover sheet the name, organization, address, telephone number, fax number, and Internet address of the submitting party.
- (ii) The hard copy report shall be prepared using non-glossy paper (preferably recycled and white or off-white) using black ink. Elaborate art work, multicolor printing and expensive bindings are not to be used. Whenever possible, pages shall be printed on both sides.
- (iii) The electronic document submitted shall consist of only one electronic file which comprises the complete and final equivalent of the hard copy submitted.
- (iv) Acceptable software formats for electronic documents include WordPerfect, Microsoft Word, ASCII, and Portable Document Format (PDF). Submission in Portable Document Format is encouraged.
- (v) The electronic document submission shall include the following descriptive information:
- (A) Name and version of the application software used to create the file, e.g., WordPerfect Version 6.1 or ASCII or PDF.
- (B) The format for any graphic and/or image file submitted, e.g., TIFF-compatible.
- (C) Any other necessary information, e.g. special backup or data compression routines, software used for storing/retrieving submitted data, or program installation instructions.

H.4 AUTHORIZED GEOGRAPHIC CODE

The authorized geographic code for procurement of goods and services under this contract is 935.

H.5 NONEXPENDABLE PROPERTY PURCHASES AND INFORMATION TECHNOLOGY RESOURCES

The Contractor is hereby authorized to purchase the following equipment and/or resources:

None

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H.6 LOGISTIC SUPPORT

The Contractor shall be responsible for furnishing all logistic support in India for contract performance as per Scope of Work outlined in Section C.

H.7 LANGUAGE REQUIREMENTS

The Contractor (consultant) shall have English language proficiency to perform technical services.

H.8 EXECUTIVE ORDER ON TERRORISM FINANCING (FEB 2002)

The Contractor/Recipient is reminded that U.S. Executive Orders and U.S. law prohibits transactions with, and the provision of resources and support to, individuals and organizations associated with terrorism. It is the responsibility of the contractor/recipient to ensure compliance with these Executive Orders and laws. This provision must be included in all subcontracts/subawards issued under this contract/agreement.

H.9 REPORTING OF FOREIGN TAXES

- (a) Final and Interim Reports. The Contractor must annually submit two reports:
- (i) An interim report by November 17; and
- (ii) A final report by April 16 of the next year.
- (b) Contents of Report. The reports must contain:
- (i) Contractor name.
- (ii) Contact name with phone, fax and email.
- (iii) Agreement number(s).
- (iv) Amount of foreign taxes assessed by a foreign government [each foreign government must be listed separately] on commodity purchase transactions valued at \$500 or more financed with U.S. foreign assistance funds under this agreement during the prior U.S. fiscal year. NOTE: For fiscal year 2003 only, the reporting period is February 20, 2003 through September 30, 2003.
- (v) Only foreign taxes assessed by the foreign government in the country receiving U.S. assistance is to be reported. Foreign taxes by a third party foreign government are not to be reported. For example, if an assistance program for Lesotho involves the purchase of commodities in South Africa using foreign assistance funds, any taxes imposed by South Africa would not be reported in the report for Lesotho (or South Africa).
- (vi) Any reimbursements received by the Contractor during the period in (iv) regardless of when the foreign tax was assessed plus, for the interim report, any reimbursements on the taxes reported in (iv) received by the Contractor through October 31 and for the final report, any reimbursements on the taxes reported in (iv) received through March 31.
- (vii) The final report is an updated cumulative report of the interim report.
- (viii) Reports are required even if the contractor/recipient did not pay any taxes during the report period.
- (ix) Cumulative reports may be provided if the contractor/recipient is implementing more than one program in a foreign country.
- (c) Definitions. For purposes of this clause:
- (i) "Agreement" includes USAID direct and country contracts, grants, cooperative agreements and interagency agreements.
- (ii) "Commodity" means any material, article, supply, goods, or equipment.
- (iii) "Foreign government" includes any foreign governmental entity.
- (iv) "Foreign taxes" means value-added taxes and custom duties assessed by a foreign government on a commodity. It does not include foreign sales taxes.
- (d) Where. Submit the reports to:

Regional Financial Management Office

SECTION H

USAID/INDIA Shantipath, Chanakya Puri New Delhi-110021

386-06-018

INDIA

(e) Sub-agreements. The Contractor must include this reporting requirement in all applicable subcontracts, subgrants and other sub-agreements.

(f) For further information see http://www.state.gov/m/rm/c10443.htm .

386-06-018 SECTION I

PART II - CONTRACT CLAUSES

SECTION I - CONTRACT CLAUSES

I.1 NOTICE LISTING CONTRACT CLAUSES INCORPORATED BY REFERENCE

The following contract clauses pertinent to this section are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the clause at FAR "52.252-2 CLAUSES INCORPORATED BY REFERENCE" in Section I of this contract. See FAR 52.252-2 for an internet address (if specified) for electronic access to the full text of a clause.

NUMBER	TITLE FEDERAL ACQUISITION REGULATION (48 CFR Chapte	DATE r 1)
52.202-1	DEFINITIONS	JUL 2004
52.203-3	GRATUITIES	APR 1984
52.203-5	COVENANT AGAINST CONTINGENT FEES	APR 1984
52.203-6	RESTRICTIONS ON SUBCONTRACTOR SALES TO	JUL 1995
	THE GOVERNMENT	
52.203-7	ANTI-KICKBACK PROCEDURES	JUL 1995
52.203-8	CANCELLATION, RESCISSION, AND RECOVERY	JAN 1997
	OF FUNDS FOR ILLEGAL OR IMPROPER	
	ACTIVITY	
52.203-10	PRICE OR FEE ADJUSTMENT FOR ILLEGAL OR	JAN 1997
50 000 10	IMPROPER ACTIVITY	H IN 2002
52.203-12	LIMITATION ON PAYMENTS TO INFLUENCE CERTAIN FEDERAL TRANSACTIONS	JUN 2003
52.204-4	PRINTED OR COPIED DOUBLE-SIDED	AUG 2000
52.204-4	ON RECYCLED PAPER	AUG 2000
52.204-7	CENTRAL CONTRACTOR REGISTRATION (OCT	OCT 2003
32.204-7	2003)	OC1 2003
52.209-6	PROTECTING THE GOVERNMENT'S INTEREST	JAN 2005
32.207 0	WHEN SUBCONTRACTING WITH CONTRACTORS	37111 2003
	DEBARRED, SUSPENDED, OR PROPOSED FOR	
	DEBARMENT	
52.215-2	AUDIT AND RECORDSNEGOTIATION	JUN 1999
	ALTERNATE III (JUN 1999)	
52.215-8	ORDER OF PRECEDENCEUNIFORM CONTRACT	OCT 1997
	FORMAT	
52.215-14	INTEGRITY OF UNIT PRICES	OCT 1997
52.217-2	CANCELLATION UNDER MULTIYEAR CONTRACTS	OCT 1997
52.219-4	NOTICE OF PRICE EVALUATION PREFERENCE	JUL 2005
50.000.0	FOR HUBZONE SMALL BUSINESS CONCERNS	HD1 2002
52.222-3	CONVICT LABOR	JUN 2003
52.222-19	CHILD LABOR - COOPERATION WITH	JUN 2004
50 002 14	AUTHORITIES AND REMEDIES TOYIC CHEMICAL BELFASE REPORTING	ALIC 2002
52.223-14 52.225-13	TOXIC CHEMICAL RELEASE REPORTING RESTRICTIONS ON CERTAIN FOREIGN	AUG 2003 MAR 2005
32.223-13	PURCHASES	WIAK 2003
52.232-7	PAYMENTS UNDER TIME-AND-MATERIALS AND	DEC 2002
J4.4J4-1	LABOR-HOUR CONTRACTS	DEC 2002
52.232-17	INTEREST	JUN 1996
52.252 17		001.1770

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52.232-18	AVAILABILITY OF FUNDS	APR 1984
52.232-23	ASSIGNMENT OF CLAIMS	JAN 1986
52.233-3	PROTEST AFTER AWARD	AUG 1996
52.233-4	Applicable Law for Breach of Contract	OCT 2004
	Claim	
52.242-1	NOTICE OF INTENT TO DISALLOW COSTS	APR 1984
52.242-13	BANKRUPTCY	JUL 1995
52.243-3	CHANGESTIME-AND-MATERIALS OR	SEP 2000
50.044.6	LABOR-HOURS	DEC 2004
52.244-6	SUBCONTRACTS FOR COMMERCIAL ITEMS AND COMMERCIAL COMPONENTS	DEC 2004
52.246-23	AND COMMERCIAL COMPONENTS LIMITATION OF LIABILITY	FEB 1997
52.246-25	LIMITATION OF LIABILITYSERVICES	FEB 1997
52.248-1	VALUE ENGINEERING	FEB 2000
52.249-6	TERMINATION (COST-REIMBURSEMENT)	SEP 1996
32.217 0	ALTERNATE IV (SEP 1996)	SEI 1770
52.249-14	EXCUSABLE DELAYS	APR 1984
52.253-1	COMPUTER GENERATED FORMS	JAN 1991
	AIDAR 48 CFR Chapter 7	
752.202-1	DEFINITIONS	
752.211-70	LANGUAGE AND MEASUREMENT	JUN 1992
752.228-70	MEDICAL EVACUATION (MEDVAC) SERVICES	MAR 1993
752.232-7	PAYMENTS UNDER TIME-AND-MATERIALS AND	
	LABOR HOUR CONTRACTS	
752.7006	NOTICES	APR 1984
752.7008	USE OF GOVERNMENT FACILITIES OR	APR 1984
752.7010	PERSONNEL CONVERSION OF U.S. DOLLARS TO LOCAL	APR 1984
/52./010	CURRENCY	APK 1984
752.7013	CONTRACTOR-MISSION RELATIONSHIPS	OCT 1989
752.7015	USE OF POUCH FACILITIES	JUL 1997
752.7015	APPROVALS	APR 1984
752.7029	POST PRIVILEGES	JUL 1993
752.7033	PHYSICAL FITNESS	JUL 1997

I.2 52.232-25 PROMPT PAYMENT (OCT 2003)

Notwithstanding any other payment clause in this contract, the Government will make invoice payments under the terms and conditions specified in this clause. The Government considers payment as being made on the day a check is dated or the date of an electronic funds transfer (EFT). Definitions of pertinent terms are set forth in sections 2.101, 32.001, and 32.902 of the Federal Acquisition Regulation. All days referred to in this clause are calendar days, unless otherwise specified. (However, see paragraph (a)(4) of this clause concerning payments due on Saturdays, Sundays, and legal holidays.)

- (a) Invoice payments--
- (1) Due date.
- (i) Except as indicated in paragraphs (a)(2) and (c) of this clause, the due date for making invoice payments by the designated payment office is the later of the following two events:

- (A) The 30th day after the designated billing office receives a proper invoice from the Contractor (except as provided in paragraph (a)(1)(ii) of this clause).
- (B) The 30th day after Government acceptance of supplies delivered or services performed. For a final invoice, when the payment amount is subject to contract settlement actions, acceptance is deemed to occur on the effective date of the contract settlement.
- (ii) If the designated billing office fails to annotate the invoice with the actual date of receipt at the time of receipt, the invoice payment due date is the 30th day after the date of the Contractor's invoice, provided the designated billing office receives a proper invoice and there is no disagreement over quantity, quality, or Contractor compliance with contract requirements.
- (2) Certain food products and other payments.
- (i) Due dates on Contractor invoices for meat, meat food products, or fish; perishable agricultural commodities; and dairy products, edible fats or oils, and food products prepared from edible fats or oils are--
- (A) For meat or meat food products, as defined in section 2(a)(3) of the Packers and Stockyard Act of 1921 (7 U.S.C. 182(3)), and as further defined in Pub. L. 98-181, including any edible fresh or frozen poultry meat, any perishable poultry meat food product, fresh eggs, and any perishable egg product, as close as possible to, but not later than, the 7th day after product delivery.
- (B) For fresh or frozen fish, as defined in section 204(3) of the Fish and Seafood Promotion Act of 1986 (16 U.S.C. 4003(3)), as close as possible to, but not later than, the 7th day after product delivery.
- (C) For perishable agricultural commodities, as defined in section 1(4) of the Perishable Agricultural Commodities Act of 1930 (7 U.S.C. 499a(4)), as close as possible to, but not later than, the 10th day after product delivery, unless another date is specified in the contract.
- (D) For dairy products, as defined in section 111(e) of the Dairy Production Stabilization Act of 1983 (7 U.S.C. 4502(e)), edible fats or oils, and food products prepared from edible fats or oils, as close as possible to, but not later than, the 10th day after the date on which a proper invoice has been received. Liquid milk, cheese, certain processed cheese products, butter, yogurt, ice cream, mayonnaise, salad dressings, and other similar products, fall within this classification. Nothing in the Act limits this classification to refrigerated products. When questions arise regarding the proper classification of a specific product, prevailing industry practices will be followed in specifying a contract payment due date. The burden of proof that a classification of a specific product is, in fact, prevailing industry practice is upon the Contractor making the representation.
- (ii) If the contract does not require submission of an invoice for payment (e.g., periodic lease payments), the due date will be as specified in the contract.
- (3) Contractor's invoice. The Contractor shall prepare and submit invoices to the designated billing office specified in the contract. A proper invoice must include the items listed in paragraphs (a)(3)(i) through (a)(3)(x) of this clause. If the invoice does not comply with these requirements, the designated billing office will return it within 7 days after receipt (3 days for meat, meat food products, or fish; 5 days for perishable agricultural commodities, dairy products, edible fats or oils, and food products prepared from edible fats or oils), with the reasons why it is not a proper invoice. The Government will take into account untimely notification when computing any interest penalty owed the Contractor.
- (i) Name and address of the Contractor.
- (ii) Invoice date and invoice number. (The Contractor should date invoices as close as possible to the date of the mailing or transmission.)

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- (iii) Contract number or other authorization for supplies delivered or services performed (including order number and contract line item number).
- (iv) Description, quantity, unit of measure, unit price, and extended price of supplies delivered or services performed.
- (v) Shipping and payment terms (e.g., shipment number and date of shipment, discount for prompt payment terms). Bill of lading number and weight of shipment will be shown for shipments on Government bills of lading.
- (vi) Name and address of Contractor official to whom payment is to be sent (must be the same as that in the contract or in a proper notice of assignment).
- (vii) Name (where practicable), title, phone number, and mailing address of person to notify in the event of a defective invoice.
- (viii) Taxpayer Identification Number (TIN). The Contractor shall include its TIN on the invoice only if required elsewhere in this contract.
- (ix) Electronic funds transfer (EFT) banking information.
- (A) The Contractor shall include EFT banking information on the invoice only if required elsewhere in this contract.
- (B) If EFT banking information is not required to be on the invoice, in order for the invoice to be a proper invoice, the Contractor shall have submitted correct EFT banking information in accordance with the applicable solicitation provision (e.g., 52.232-38, Submission of Electronic Funds Transfer Information with Offer), contract clause (e.g., 52.232-33, Payment by Electronic Funds Transfer--Central Contractor Registration, or 52.232-34, Payment by Electronic Funds Transfer--Other Than Central Contractor Registration), or applicable agency procedures.
- (C) EFT banking information is not required if the Government waived the requirement to pay by EFT.
- (x) Any other information or documentation required by the contract (e.g., evidence of shipment).
- (4) Interest penalty. The designated payment office will pay an interest penalty automatically, without request from the Contractor, if payment is not made by the due date and the conditions listed in paragraphs (a)(4)(i) through (a)(4)(ii) of this clause are met, if applicable. However, when the due date falls on a Saturday, Sunday, or legal holiday, the designated payment office may make payment on the following working day without incurring a late payment interest penalty.
- (i) The designated billing office received a proper invoice.
- (ii) The Government processed a receiving report or other Government documentation authorizing payment, and there was no disagreement over quantity, quality, or Contractor compliance with any contract term or condition.
- (iii) In the case of a final invoice for any balance of funds due the Contractor for supplies delivered or services performed, the amount was not subject to further contract settlement actions between the Government and the Contractor.
- (5) Computing penalty amount. The Government will compute the interest penalty in accordance with the Office of Management and Budget prompt payment regulations at 5 CFR part 1315.
- (i) For the sole purpose of computing an interest penalty that might be due the Contractor, Government acceptance is deemed to occur constructively on the 7th day (unless otherwise specified in this contract) after the Contractor delivers the supplies or performs the services in accordance with the terms and conditions of the contract, unless there is a disagreement over quantity, quality, or Contractor compliance with a contract provision. If actual

SECTION I

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- acceptance occurs within the constructive acceptance period, the Government will base the determination of an interest penalty on the actual date of acceptance. The constructive acceptance requirement does not, however, compel Government officials to accept supplies or services, perform contract administration functions, or make payment prior to fulfilling their responsibilities.
- (ii) The prompt payment regulations at 5 CFR 1315.10(c) do not require the Government to pay interest penalties if payment delays are due to disagreement between the Government and the Contractor over the payment amount or other issues involving contract compliance, or on amounts temporarily withheld or retained in accordance with the terms of the contract. The Government and the Contractor shall resolve claims involving disputes and any interest that may be payable in accordance with the clause at FAR 52.233-1, Disputes.
- (6) Discounts for prompt payment. The designated payment office will pay an interest penalty automatically, without request from the Contractor, if the Government takes a discount for prompt payment improperly. The Government will calculate the interest penalty in accordance with the prompt payment regulations at 5 CFR part 1315.
- (7) Additional interest penalty.
- (i) The designated payment office will pay a penalty amount, calculated in accordance with the prompt payment regulations at 5 CFR part 1315 in addition to the interest penalty amount only if--
- (A) The Government owes an interest penalty of \$1 or more;
- (B) The designated payment office does not pay the interest penalty within 10 days after the date the invoice amount is paid; and
- (C) The Contractor makes a written demand to the designated payment office for additional penalty payment, in accordance with paragraph (a)(7)(ii) of this clause, postmarked not later than 40 days after the invoice amount is paid.
- (ii)(A) The Contractor shall support written demands for additional penalty payments with the following data. The Government will not request any additional data. The Contractor shall--
 - (1) Specifically assert that late payment interest is due under a specific invoice, and request payment of all overdue late payment interest penalty and such additional penalty as may be required;
 - (2) Attach a copy of the invoice on which the unpaid late payment interest is due; and
 - (3) State that payment of the principal has been received, including the date of receipt.
- (B) If there is no postmark or the postmark is illegible--
- (1) The designated payment office that receives the demand will annotate it with the date of receipt, provided the demand is received on or before the 40th day after payment was made; or
- (2) If the designated payment office fails to make the required annotation, the Government will determine the demand's validity based on the date the Contractor has placed on the demand, provided such date is no later than the 40th day after payment was made.
- (iii) The additional penalty does not apply to payments regulated by other Government regulations (e.g., payments under utility contracts subject to tariffs and regulation).
- (b) Contract financing payment. If this contract provides for contract financing, the Government will make contract financing payments in accordance with the applicable contract financing clause.

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- (c) Fast payment procedure due dates. If this contract contains the clause at 52.213-1, Fast Payment Procedure, payments will be made within 15 days after the date of receipt of the invoice.
- (d) Overpayments. If the Contractor becomes aware of a duplicate contract financing or invoice payment or that the Government has otherwise overpaid on a contract financing or invoice payment, the Contractor shall immediately notify the Contracting Officer and request instructions for disposition of the overpayment.

I.3 52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es):

http://arnet.gov/far/

752.242-70 Periodic Progress Reports

See CIB 98-21.

386-06-018 SECTION J

PART III - LIST OF DOCUMENTS, EXHIBITS AND OTHER ATTACHMENTS

SECTION J - LIST OF ATTACHMENTS

ATTACHMENT NO. NUMBER TITLE

DATE PAGES

ATTACHMENT 1 - IDENTIFICATION OF PRINCIPAL GEOGRAPHIC CODE NUMBERS

ATTACHMENT 2 - USAID FORM 1420-17 - CONTRACTOR BIOGRAPHICAL DATA SHEET

A hard copy is attached at the end of this document; however, for an electronic version, please locate the form at http://www.USAID.GOV/procurement_bus_opp/procurement/forms/

ATTACHMENT 3 - SF LLL - DISCLOSURE OF LOBBYING ACTIVITIES

A hard copy is attached at the end of this document; however, for an electronic version, please locate the form at http://www.USAID.GOV/procurement_bus_opp/procurement/forms/

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SECTION K

PART IV - REPRESENTATIONS AND INSTRUCTIONS

SECTION K - REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF OFFERORS

K.1 NOTICE LISTING SOLICITATION PROVISIONS INCORPORATED BY REFERENCE

The following solicitation provisions pertinent to this section are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the FAR provision at FAR "52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE" in Section L of this solicitation. See FAR 52.252-1 for an internet address (if specified) for electronic access to the full text of a provision.

NUMBER TITLE DATE FEDERAL ACQUISITION REGULATION (48 CFR Chapter 1)

K.2 52.204-8 ANNUAL REPRESENTATIONS AND CERTIFICATIONS (JAN 2005)

- (a)(1) If the clause at 52.204-7, Central Contractor Registration, is included in this solicitation, paragraph (b) of this provision applies. (2) If the clause at 52.204-7 is not included in this solicitation, and the offeror is currently registered in CCR, and has completed the ORCA electronically, the offeror may choose to use paragraph (b) of this provision instead of completing the corresponding individual representations and certifications in the solicitation. The offeror shall indicate which option applies by checking one of the following boxes: [] (i) Paragraph (b) applies. [] (ii) Paragraph (b) does not apply and the offeror has completed the individual representations and certifications in the solicitation.
- (b) The offeror has completed the annual representations and certifications electronically via the Online Representations and Certifications Application (ORCA) website at http://orca.bpn.gov. After reviewing the ORCA database information, the offeror verifies by submission of the offer that the representations and certifications currently posted electronically have been entered or updated within the last 12 months, are current, accurate, complete, and applicable to this solicitation (including the business size standard applicable to the NAICS code referenced for this solicitation), as of the date of this offer and are incorporated in this offer by reference (see FAR 4.1201); except for the changes identified below [offeror to insert changes, identifying change by clause number, title, date]. These amended representation(s) and/or certification(s) are also incorporated in this offer and are current, accurate, and complete as of the date of this offer.

FAR Clause #	Title	Date	Change

Any changes provided by the offeror are applicable to this solicitation only, and do not result in an update to the representations and certifications posted on ORCA.

K.3 INSURANCE - IMMUNITY FROM TORT LIABILITY

The offeror represents that it [] is, [] is not a State agency or charitable institution, and that it [] is not immune, [] is partially immune, [] is totally immune from tort liability to third persons.

K.4 AGREEMENT ON, OR EXCEPTIONS TO, TERMS AND CONDITIONS

The Offeror has reviewed the solicitation (Sections B through J of which will become the contract) and [] agrees to the terms and conditions set forth therein; or [] has the following exceptions (continue on a separate attachment page, if necessary):

K.5 COMPLIANCE WITH VETERANS EMPLOYMENT REPORTING REQUIREMENTS

(a) The Offeror represents that, if it is subject to the reporting requirements of 38 U.S.C. 4212(d)(i.e., the VETS-100 report required by the Federal Acquisition Regulation clause 52.222-37, Employment Reports on Disabled Veterans and Veterans of the Vietnam Era), it has [] has not [] submitted the most recent report required by 38 U.S.C. 4212(d).

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(b) An Offeror who checks "has not" may not be awarded a contract until the required reports are filed. (31 U.S.C. 1354)

K.6 SIGNATURE

By signature hereon, or on an offer incorporating these Representations, Certifications, and Other Statements of Offerors, the offeror certifies that they are accurate, current, and complete, and that the offeror is aware of the penalty prescribed in 18 U.S.C. 1001 for making false statements in offers.

Solicitation No	
Offer/Proposal No	
Date of Offer	
Name of Offeror	
Typed Name and Title	
Signature	Date

SECTION L

SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

L.1 NOTICE LISTING SOLICITATION PROVISIONS INCORPORATED BY REFERENCE

The following solicitation provisions pertinent to this section are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the FAR provision at FAR "52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE" in Section L of this solicitation. See FAR 52.252-1 for an internet address (if specified) for electronic access to the full text of a provision.

NUMBER TITLE DATE

FEDERAL ACQUISITION REGULATION (48 CFR Chapter 1)

52.215-1 INSTRUCTIONS TO OFFERORS--COMPETITIVE MAY 2001

ACQUISITION

ALTERNATE I (OCT 1997)

L.2 52.216-1 TYPE OF CONTRACT (APR 1984)

The Government contemplates to award Two **separate and distinct** Time and Materials contracts resulting from this one solicitation.

L.3 52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE (FEB 1998)

This solicitation incorporates one or more solicitation provisions by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. The offeror is cautioned that the listed provisions may include blocks that must be completed by the offeror and submitted with its quotation or offer. In lieu of submitting the full text of those provisions, the offeror may identify the provision by paragraph identifier and provide the appropriate information with its quotation or offer. Also, the full text of a solicitation provision may be accessed electronically at this/these address(es):

http://arnet.gov/far/

L.4 GENERAL INSTRUCTIONS TO OFFERORS

- (a) The offeror must submit the proposal
- (i) electronically internet email with up to attachments (2MB limit) per email compatible with MS WORD, Excel, Lotus 123 and/or WordPerfect in a MS Windows environment; signatures pages should be scanned and sent as .pdf file attachment. Facsimile of proposal is also acceptable. The proposals shall be sent to indiaRCO@usaid.gov and copy to marcusjohnson@usaid.gov.
- (ii) Regardless of the method used the Technical Proposal and Cost Proposal must be kept separate from each other. Technical Proposals must not make reference to pricing data in order that the technical evaluation may be made strictly on the basis of technical merit. The Technical proposal shall be marked "Technical" in the subject line of the email and similarly cost proposal should be marked "Cost" in the subject line.
- (b) Submission of Alternate Proposals

Not Authorized.

SECTION L

(c) Government Obligation

The US Government is not obligated to make an award or to pay for any costs incurred by the offeror in preparation of a proposal in response hereto.

L.5 INSTRUCTIONS FOR THE PREPARATION OF THE TECHNICAL PROPOSAL

- (a) The Technical Proposal in response to this solicitation should address how the offeror intends to carry out the Statement of Work contained in Section C. It should also contain a clear understanding of the work to be undertaken and the responsibilities of all parties involved. The technical proposal should be organized by the technical evaluation criteria listed in Section M.
- (b) The past performance references required by this section shall be included as an annex or attachment of the technical proposal. The Offeror MUST provide three (3) relevant references along with complete details e.g. name, title/position, Company, address, Telephone Numbers, email account to enable make reference checks.
- (c) Proposals are limited to 15 pages, OVER 15 PAGES WILL NOT BE EVALUATED, and shall be written in English and typed on standard 8 1/2" x 11" paper (216mm by 297mm paper), single spaced, 12 characters per inch with each page numbered consecutively. Items such as graphs, charts, cover pages, dividers, table of contents, and attachments (i.e. past performance reference check information) are not included in the 15-page limitation.

The technical proposal should, at a minimum, include the following:

- 1. Curriculum vitae
- 2. Write up evidence of your understanding the requirements of the Section C and objectives of the Secretariat
- 3. How you satisfy the required qualifications and experience criteria including your experience in project management and training related skills for the consultancy position.

L.6 INSTRUCTIONS FOR THE PREPARATION OF THE COST PROPOSAL

There is no page limit on the cost/business proposal. The following shall constitute the cost proposal:

1. Part 1. Standard Form (SF) 33

The offeror must submit the cover page (Section A) of this Solicitation [Standard Form (SF) 33, "Solicitation, Offer, and Award", with blocks 12 through 18 completed, with an original signature of a person authorized on behalf of the Offeror to sign the offer.

2. Part 2. Proposed Costs/Prices (Salary per 8 hour day worked)

The cost proposal shall also include:

- a. Completed and signed Biographical Data Sheets, USAID Form AID 1420-17 (See copy enclosed), containing salary history for the prior three years. (Bio-Data <u>must</u> be properly certified and signed the individual proposed.)
- b. A certification of salary in the following form:

"I certify that the daily rates proposed herein are based on actual salaries or fees which	ch I
propose to receive for each day of service rendered, covered by this proposal.	

Cianad	Dotad	,
Signed	Dated	

386-06-018

SECTION L

c. A certification that no USAID employee has recommended the use of an individual for use under the proposed contract who was not initially located and identified by your organization.

d. Duly filled-in Section B of this solicitation (for the consultancy applied for).

386-06-018 SECTION M

SECTION M - EVALUATION FACTORS FOR AWARD

M.1 NOTICE LISTING SOLICITATION PROVISIONS INCORPORATED BY REFERENCE

The following solicitation provisions pertinent to this section are hereby incorporated by reference (by Citation Number, Title, and Date) in accordance with the FAR provision at FAR "52.252-1 SOLICITATION PROVISIONS INCORPORATED BY REFERENCE" in Section L of this solicitation. See FAR 52.252-1 for an internet address (if specified) for electronic access to the full text of a provision.

NUMBER TITLE DATE

FEDERAL ACQUISITION REGULATION (48 CFR Chapter 1)

M.2 EVALUATION CRITERIA

Technical, cost and other factors will be evaluated relative to each other, as described herein. ONLY THOSE OFFERS DETERMINED TO BE RESPONSIVE WILL BE EVALUATED ON THE BASIS OF THE EVALUATION CRITERIA LISTED BELOW.

- (a) The technical and cost proposal will be scored separately by a Technical evaluation committee & Cost evaluation committee using the criteria shown in this Section.
- (b) The criteria below are presented by major category, with relative order of importance, so that offerors will know which areas require emphasis in the preparation of proposals. The criteria below reflect the requirements of this particular solicitation.
- (c) Technical & Cost Evaluation Criteria for Each Category solicited:

I. Senior Expert Technical

S. No.	Criteria	Weight
1	Demonstrated educational qualifications	15
2	Demonstrated experience in electricity	30
	distribution business, utility, consultancy,	
	academic institution particularly in design and	
	delivery of training initiatives in technical	
	functions	
3	Demonstrated Communication Skills	15
4	Demonstrated working knowledge of the Indian	10
	MOP, training institutions involved in	
	distribution training, DRUM partners	
5	Analytical skills and project management	15
	capabilities	
6	Reasonableness of Cost/Price proposed	15
	Total	100

II. Senior Expert Commercial

S. No.	Criteria	Weight
1	Demonstrated educational qualifications	15
2	Demonstrated experience in electricity	30
	distribution business, utility, consultancy or	
	academic institution particularly in design and	

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	delivery of training initiatives in commercial functions	
3	Demonstrated Communication Skills	15
4	Demonstrated working knowledge of the Indian MOP, training institutions involved in distribution training, DRUM partners	10
5	Demonstrated Analytical skills and project management capabilities	15
6	Reasonableness of Cost/Price proposed	15
	Total	100

Offerors should note that these criteria: (1) serve to identify the significant factor which offerors should address in their proposals; and (2) serve as the standard against which all proposals will be evaluated.

M.3 DETERMINATION OF THE COMPETITVE RANGE AND CONTRACT AWARD

- (a) Competitive Range: If the Contracting Officer determines that discussions are necessary, he/she will establish a Competitive Range composed of only the most highly rated proposals. In certain circumstances the Contracting Officer may determine that the number of most highly rated proposals that might otherwise be included in the competitive range exceeds the number at which an efficient competition can be conducted. Should that be the case, the Contracting Officer may then limit offers in the competitive range to the greatest number that will permit an efficient competition among the most highly rated offers. The Government may exclude an offer if it is so deficient as to essentially require a new technical proposal. The Government may exclude an offer so unreasonably priced, in relation to more competitive offers, as to appear that there will be little or no chance of becoming competitive. The Government may exclude an offer requiring extensive discussions, a complete re-write, or major revisions such as to allow an Offeror unfair advantage over those more competitive offers.
- (b) Award: In accordance with FAR 52.215-1(f), the Government intends to award a contract or contracts resulting from this solicitation to the responsible offeror(s) whose proposal(s) represent the best value after evaluation in accordance with the factors and subfactors as set forth in this solicitation.

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ATTACHMENT 1 IDENTIFICATION OF PRINCIPAL GEOGRAPHIC CODE NUMBERS

The USAID Geographic Code Book sets forth the official description of all geographic codes used by USAID in authorizing or implementing documents, to designate authorized source countries or areas. The following are summaries of the principal codes:

- (a) Code 000--The United States: The United States of America, any State(s) of the United States, the District of Columbia, and areas of U.S.-associated sovereignty, including commonwealths, territories and possessions.
- (b) Code 899--Any area or country, except the cooperating country itself and the following foreign policy restricted countries: Afghanistan, Libya, Vietnam, Cuba, Cambodia, Laos, Iraq, Iran, North Korea, Syria and People's Republic of China.
- (c) Code 935--Any area or country including the cooperating country, but excluding the foreign policy restricted countries.
- (d) Code 941--The United States and any independent country (excluding foreign policy restricted countries), except the cooperating country itself and the following: Albania, Andorra, Angola, Armenia, Austria, Australia, Azerbaijan, Bahamas, Bahrain, Belgium, Bosnia and Herzegovina, Bulgaria, Belarus, Canada, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Gabon, Georgia, Germany, Greece, Hong Kong, Hungary, Iceland, Ireland, Italy, Japan, Kazakhstan, Kuwait, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia*, Malta, Moldova, Monaco, Mongolia, Montenegro*, Netherlands, New Zealand, Norway, Poland, Portugal, Qatar, Romania, Russia, San Marino, Saudi Arabia, Serbia*, Singapore, Slovak Republic, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan*, Tajikistan, Turkmenistan, Ukraine, United Arab Emirates, United Kingdom, Uzbekistan, and Vatican City.

^{*} Has the status of a "Geopolitical Entity", rather than an independent country.

ATTACHMENT 2 USAID FORM 1420-17 - CONTRACTOR BIOGRAPHICAL DATA SHEET

CONTRACTOR EMPLOYEE BIOGRAPHICAL DATA SHEET											
Name (Last, First, Middle)				ntract	or's Name						
Traine (East, Filet, Inidate)											
Employee's Address (include ZIP code) 4. Contract Num			ber				5. Position	on Under Contract			
		6. Proposed Sal	6. Proposed Salary 7.			7. Duration of Assignment					
8. Telephone Number (include area code)					J.S. citizen,	give visa s	status)				
(Include area code)											
11. Names, Ages, and Relationship of	f Dependents to Accom	npany Individual to Co	ountry of	f Ass	ignment						
						13	. LANGUA	3F PROFIC	CIENCY		
12. EDUCATION (include all college of	or university degrees)							ructions on	-	1	
NAME AND LOCATION OF ING		MAJOR	DECD		DATE				Proficiency		Proficiency
NAME AND LOCATION OF INS		MAJOR	DEGR	KEE	DATE		LANGUAGE		Speal	king	Reading
				\dashv							
14. EMPLOYMENT HISTORY											
1. Give last three (3) years. List	salaries separate for ea	ach year. Continue o	n separa	ate sl	neet of pap	er if re	quired to				
list all employment related to of 2. Salary definition - basic pariod		0	honuege	nro	fit-charing (arrange	omonte				
or dependent education allows	ances.	rendered. Exclude i	oonuses	, pro	iit-siiaiiiig a	arrange	ements,				
EMPLOYER'S NAME AND AD			ADDRE	DDRESS Dates of			s of Employment (M/D/Y) Annual Sala				nnual Salary
POSITION TITLE	POINT	OF CONTACT & TE	LEPHO				From To		Dollars		
15. SPECIFIC CONSULTANT SERVI	ICES (give lost three /3) vooro)									
15. SPECIFIC CONSULTANT SERVI						Dates of Employment (M/D/Y) Days Da				Daily Rate	
SERVICES PERFORMED			YER'S NAME AND ADDRESS OF CONTACT & TELEPHONE #				From	. , , ,		ať Rate	in Dollars
16. CERTIFICATION: To the best of r	my knowledge, the abo	ve facts as stated are	true an	d cor	rect.						
Signature of Employee Date											
47. CONTRACTORIO OFRTIFICATIO	NI /T- b		(O		-4						
17. CONTRACTOR'S CERTIFICATIO		· · · · · · · · · · · · · · · · · · ·				uninga	o prootices)				
Contractor certifies in submitting this form that it has taken reasonable steps (in accordance with sound business practices) to verify the information contained in this form. Contractor understands that the USAID may rely on the accuracy of such information in practical transfer and reimburging presented in the product of the sound of the s											
ation in negotiating and reimbursing personnel under this contract. The making of certifications that are false, fictitious, or that are based on inadequately verified information, may result in appropriate remedial action by USAID, taking into consideration all of the pertinent facts and circumstances, ranging from refund claims to criminal prosecution.											
Signature of Contractor's Representative				Date							
Organizate of Contractor's representative											

INSTRUCTION

Indicate your language proficiency in block 13 using the following numeric Interagency Language Roundtable levels (Foreign Service Institute Levels). Also, the following provides brief descriptions of proficiency levels 2, 3, 4, and 5. 'S' indicates speaking ability and 'R' indicates reading ability. For more indepth description of the levels refer to USAID Handbook 28.

- 2. Limited working proficiency
 - S Able to satisfy routine special demands and limited work requirements
 - R Sufficient comprehension to read simple, authentic written material in a form equivalent to usual printing or typescript on familiar subjects.
- General professional proficiency
 - S Able to speak the Language with sufficient structural accuracy and vocabulary to participate effectively in most formal and informal conversations.
 - R Able to read within a normal range of speed and with almost complete comprehension.
- 4. Advanced professional proficiency
 - S Able to use the language fluently and accurately on all levels.
 - R Nearly native ability to read and understand extremely difficult or abstract prose, colloquialisms and slang.
- 5. Functional native proficiency
 - S Speaking proficiency is functionally equivalent to that of a highly articulate well-educated native speaker.
 - R Reading proficiency is functionally equivalent to that of the well-educated native reader.

PAPERWORK REDUCTION ACT INFORMATION

The information requested by this form is necessary for prudent management and administration of public funds under USAID contracts. The information helps USAID estimate overseas logistic support and allowances, the educational information provides an indication of qualifications, the salary information is used as a means of cost monitoring and to help determine reasonableness of proposed salary.

PAPERWORK REDUCTION ACT NOTICE

Public reporting burden for this collection of information is estimated to average thirty minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to:

United States Agency for International Development Procurement Policy Division (M/OP/P) Washington, DC 20523-1435, and Office of Management and Budget Paperwork Reduction Project (0412-0520) Washington, DC 20503

AID 1420-17 (4/95) Back

ATTACHMENT 3 SF LLL - DISCLOSURE OF LOBBYING ACTIVITIES

DISCLOSURE OF LOBBYING ACTIVITIES

Approved by OMB 0348-0046

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352 (See reverse for public burden disclosure.)

1. Type of Federal Action:	pe of Federal Action: 2. Status of Federal Action:		3. Report Type				
a. CONTRACT	a. BID/OFFER/AP	PLICATION	a. INITIAL FILING				
b. GRANT	b. INITIAL AWARE)	b. MATERIAL CHANGE				
c. COOPERATIVE AGREEMENT	c. POST-AWARD		FOR MATERIAL CHANGE ONLY:				
d. LOAN			YEAR QUARTER				
e. LOAN GUARANTEE			DATE OF LAST REPORT				
f. LOAN INSURANCE							
4. Name and Address of Reporting Entity:		5. If Reporting Entity in No. 4 is	Subawardee, Enter Name and Address of				
PRIME SUBAWARDEE TIER	F KNOWN:						
Congressional District, if known:		Congressional District, if known:					
6. Federal Department/Agency		7. Federal Program Name/Description: CFDA Number, if applicable:					
8. Federal Action Number if known:		9. Award Amount if known:					
10a. Name and Address of Lobbying Entity (if individual, last name, first name, MI)		b. Individual Performing Servic 10A) (last name, first name,	ces (including address if different from No. , MI)				
11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.		Signature:					
		Printed Name:					
		Printed Name:					
		Title:					
		Telephone No.:	Date:				
Federal Use Only:			AUTHORIZED FOR LOCAL REPRODUCTION Standard Form - LLL (Rev.7-97)				

INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation of receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, oran employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

- Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
- 2. Identify the status of the covered Federal action.
- Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously
 reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting
 entity for this covered Federal action.
- 4. Enter the full name, address, city, state and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
- 5. If the organization filing the report in item 4 checks "Subawardee", then enter the full name, address, city, state and zip code of the prime Federal recipient. Include Congressional District, if known.
- Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
- 7. Enter the Federal program name or description for the covered Federal action (Item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
- 8. Enter the most appropriate Federal identifying number available for the Federal action identified in Item 1 (e.g., Request for Proposal (RFP) number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."
- 9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/lona commitment for the prime entity identified in Item 4 or 5.
- 10. (a) Enter the full name, address, city, state and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in Item 4 to influence the covered Federal action.
 - (b) Enter the full names of the individual(s) performing services, and include full address if different from 10 (a). Enter last Name, First Name, and Middle Initial (MI).
- 11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503.

DISCLOSURE OF LOBBYING ACTIVITIES CONTINUATION SHEET

Approved by OMB 0348-0046

Reporting Entity:	Page	of